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UNITED STATES DISTRICT COURT
1
                      EASTERN DISTRICT OF NEW YORK
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     UNITED STATES OF AMERICA, : 14-CR-00609(RJD)
 4
            -against-
     JOSE HAWILLA, Traffic SPORTS : United States Courthouse
 5
     USA, INC., and Traffic : Brooklyn, New York
 6
     SPORTS INTERNATIONAL, INC.,
 7
              Defendants.
                                   : Thursday, May 14, 2015
                                    : 10:00 a.m.
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           TRANSCRIPT OF CRIMINAL CAUSE FOR MOTION HEARING
                BEFORE THE HONORABLE RAYMOND J. DEARIE
10
                     UNITED STATES DISTRICT JUDGE
                         APPEARANCES:
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12
    For the Government: KELLY T. CURRIE, ESQ.
                            United States Attorney
13
                            Eastern District of New York
                              271 Cadman Plaza East
                              Brooklyn, New York 11201
14
                         BY:
                              EVAN NORRIS, ESQ.
                              SAM P. NITZE, ESQ.
15
                             KEITH EDELMAN, ESQ.
16
                             Assistant United States Attorney
17
    For the Defendant:
                          CLEARY GOTTLIEB STEEN & HAMILTON, LLP
                              One Liberty Plaza
18
                              New York, New York 10006-1470
                           BY: LEWIS J. LIMAN, ESQ.
19
                              KATE CURRIE, ESQ.
20
    For the Defendant:
                           STEPHEN E. KAUFMAN, P.C.
                              277 Park Avenue
21
                              47th Floor
                              New York, New York 10172
22
                           BY: STEPHEN E. KAUFMAN, ESQ.
                              ANDREW H. KAUFMAN, ESQ.
23
    Court Reporter:
                     Stacy A. Mace, RMR, CRR
24
                     Official Court Reporter
                     E-mail: SMaceRPR@gmail.com
25
    Proceedings recorded by computerized stenography. Transcript
    produced by Computer-aided Transcription.
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(The following is sealed by order of the Court:
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    Present were:
                    Evan Norris, Esq.; Sam P. Nitze, Esq.; Keith
 3
    Edelman, Esq.; Lewis J. Liman, Esq.; Kate Currie, Esq.;
 4
    Stephen E. Kaufman, Esq.; Andrew H. Kaufman, Esq.; Adelia
 5
    Ramos de Almeida, Portuguese Interpreter; José Hawilla,
    corporate representative; Special Agent John Penza of the FBI;
 6
7
    and Special Agent J.J. Kacic of the IRS CID.)
8
              THE COURTROOM DEPUTY: Judge Dearie, the courtroom
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    is now locked.
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              THE COURT: All right. We are now in a sealed
11
    proceeding with the personnel I just identified.
12
              I understand there's going to be an application for
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    pleas with respect to two corporate clients.
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                          Your Honor, I think we need our client.
              MR. LIMAN:
              THE COURT: I was just about to say, are we going to
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16
    do this through counsel or are we going to have a
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    representative?
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              MR. NORRIS: A representative, Your Honor.
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               (Pause.)
20
               (Portuguese interpreter, Adelia Ramos de Almeida,
21
    entered.)
22
              THE COURTROOM DEPUTY: Judge Dearie, we have our
23
    Portuguese interpreter.
24
              I'm going to ask the Portuguese interpreter just to
    put your name on the record.
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SAM OCR RMR CRR RPR

For Traffic Sports USA and Traffic

Good morning.

THE COURT:

MR. LIMAN:

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information.

THE COURT: All right. And, Mr. Hawilla, could you 1 2 explain your affiliation with Traffic Sports USA, Inc. and 3 Traffic Sports International, Inc.? 4 MR. HAWILLA: I'm the legal representative of both of these companies. 5 THE COURT: And are you authorized at this point to 6 7 act on their behalf? 8 MR. HAWILLA: Yes. 9 THE COURT: Are you specifically authorized to enter 10 pleas of guilty on behalf of each company? 11 MR. HAWILLA: Yes. 12 THE COURT: And is that authorization manifested in 13 any document or court action? 14 MR. LIMAN: Yes, Your Honor. The boards of both of the corporations by resolution have authorized Mr. Hawilla to 15 16 act as corporate representative for those entities and to 17 enter the guilty pleas today. 18 THE COURT: Specifically, have you seen the resolutions? 19 20 MR. NORRIS: I have, Your Honor. And, Your Honor, 21 I'd also note it is attached that we provided to your 22 courtroom deputy the signed plea agreements, which attach as 23 two exhibits: one Exhibit A is Mr. Hawilla's individual 24 Cooperation Agreement, and the second exhibit is the

corporation resolution in question. So at the back of both

THE COURTROOM DEPUTY: Sir, I know you can't raise 1 2 your right hand. 3 (Corporate representative, José Hawilla, sworn.) 4 MR. HAWILLA: Yes. THE COURTROOM DEPUTY: Thank you. 5 THE COURT: All right, sir, we have been through 6 7 this exercise once before some months ago with respect to your 8 For the most part, we're going to repeat that 9 because I'm required to with respect to these corporate pleas. 10 First of all, how are you feeling? 11 MR. HAWILLA: Well. 12 THE COURT: Okay, you're able to concentrate on what 13 I'm saying? 14 MR. HAWILLA: Yes. 15 THE COURT: Are you in any discomfort at all? 16 MR. HAWILLA: No. 17 THE COURT: Counsel, in your discussions with your 18 client have you had any difficulty communicating with him? No, Your Honor. 19 MR. S. KAUFMAN: 20 THE COURT: And you're confident he understands the 21 rights he's waiving on behalf of the corporations? 22 MR. S. KAUFMAN: We are, Your Honor. 23 THE COURT: All right, if I might ask you one last 24 time to state your full name for the record, sir.

MR. HAWILLA: José Hawilla.

1 THE COURT: And how old, are you, sir?

MR. HAWILLA: Seventy-one years old.

THE COURT: I'm not entirely sure I have to go through this, having done it months before. For the record, I don't know. We're here with the interpreter who has been sworn. This is a sealed proceeding, as a result of an application made earlier today and calendared as such and granted by the Court, evidenced by a sealed order which has now been signed.

MR. NORRIS: And on that, Your Honor, if I could just add, if Your Honor could just confirm with the defendant that he waived his appearance at the prior public proceeding to close the courtroom?

THE COURT: Mr. Hawilla, you were not present at the public proceeding for, I think, pretty much obvious reasons. You had a right to be present and, according to the Assistant U.S. Attorney, you are prepared to acknowledge that you waived that right to be present during the public proceeding that preceded this proceeding now, is that correct?

MR. HAWILLA: Yes.

THE COURT: I'm also reminded by Ms. Mulqueen, who remembers things better than I do , I guess, that the interpreter, certified Portuguese interpreter has worked in that capacity for both the government and for some defendant or defendants. Mr. Kaufman is smiling, so I guess he can

1 document that or confirm it.

Everybody is aware of that, everybody is comfortable with continuing with this interpreter, please acknowledge on the record.

MR. NORRIS: That's correct, Your Honor.

MR. S. KAUFMAN: Correct, Your Honor.

THE COURT: Thanks, Ellie.

Mr. Hawilla, I understand you're here to enter on behalf of these two corporations pleas of guilty to Count Two of the information. So the first order of business is, and I think we did this the last time, but I have to do it again, is to go through the advisory with respect to an information, because you, as well as the corporations, have the right to have a grand jury decide whether or not felony charges may be returned against you. The U.S. Attorney, absent your waiver of that right, has no authority or power to charge you or anyone with a felony violation of law. A felony is any offense that carries with it a sentence, a potential sentence in excess of one year. And in each instance Count Two of this indictment is such an offense.

Do you understand that?

MR. HAWILLA: Yes.

THE COURT: So that you would have the right, I should say the corporations have the right to have this matter decided initially by the grand jury. That body might or might

not indict the corporations for this or any other offense; and if they chose not to indict, the U.S. Attorney would be powerless on his own to proceed against you.

Grand jury is a group of people, twenty-three in number, drawn from our community like any other jury. There must be sixteen grand jurors present to constitute a quorum to hear evidence. A grand jury is not an adversarial proceeding, it's conducted by the prosecutor, in secret, with the grand jurors, only the grand jurors present and, from time to time, an appropriate witness. You would have a right to present testimony before that body, should you choose to do so.

Counsel would not at any time be present with you, however, during the proceedings; although, you would have the right to excuse yourself from time to time to confer with counsel during any such proceeding.

If you waive this right, I should say, and you proceed, it will proceed just as if the grand jury had indicted you or the corporations for these offenses. Do you understand that?

MR. HAWILLA: I understand.

THE COURT: Knowing that, are you willing to waive the grand jury presentation?

MR. HAWILLA: Yes.

THE COURT: The defendant having been fully informed of the corporations' rights to proceed before the grand jury

in each instance has, in open court and in the presence of 1 2 counsel, knowingly, in my view, and voluntarily waived that 3 right. Accordingly, the waivers of indictment are accepted. 4 I will so indicate my acceptance by adding my signature to the waiver forms. The waiver forms were signed by the defendant, 5 6 counsel for the defendant. Is that right, Mr. Liman? 7 MR. LIMAN: Yes, that's correct, Your Honor. 8 THE COURT: Do you need more signatures than one? 9 If you do, you'll let me know. 10 All right, now, Mr. Hawilla, we proceed just as if the grand jury had charged you. It's my understanding based 11 12 upon counsel's application that you intend to offer on behalf 13 of each corporation a plea of guilty to Count Two. With the 14 permission of counsel, I will dispense with the reading of the 15 introductory portions of this indictment, which involve some 16 fifty-three pages of material. 17 Any objection to that, Mr. Liman? 18 MR. LIMAN: No objection, whatsoever, Your Honor. 19 THE COURT: Mr. Kaufman? 20 MR. S. KAUFMAN: None, Your Honor. 21 THE COURT: And limit myself to reading a paragraph, 22 the charging paragraph or paragraphs on page 54 of the 23 information bearing Docket Number 14-CR-609.

Paragraph 124 reads: The allegations contained in paragraphs 1 through 120 are realleged and incorporated as if

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fully set forth in this paragraph.

Paragraph 125 then proceeds as follows: In or about and between April 2010 and February 2014, both dates being approximate and inclusive, within the Southern District of New York the defendants, José Hawilla, Traffic Sports USA, Inc. and Traffic Sports International, Inc., together with others, did knowingly and intentionally conspire to devise a scheme, an artifice to defraud FIFA, previously defined in the document. And I don't know what to call CON --

MR. NORRIS: CONCACAF, Your Honor.

THE COURT: CONCACAF?

MR. NORRIS: Yes, FIFA and CONCACAF.

THE COURT: FIFA, I beg your pardon.

-- FIFA and CONCACAF, including to deprive FIFA and CONCACAF of their respective rights to honest and faithful services through bribes and kickbacks and to obtain money and property by means of materially false and fraudulent pretenses, representations and promises; and for the purpose of executing such scheme and artifice to transmit and cause to be transmitted by means of wire communication in interstate and foreign commerce writings, signs, signals, pictures and sounds, to wit, wire transfers, contrary to Title 18 United States Code Section 1343.

Forgive me for being so fundamental here, but FIFA is it?

THE INTERPRETER: I'm talking.

I'm sorry, did I interrupt? 1 THE COURT: 2 MR. HAWILLA: No. 3 THE COURT: You've discussed this charge with 4 counsel? 5 MR. HAWILLA: Yes. THE COURT: What's your understanding of the nature 6 7 of the conspiracy? What is a conspiracy? 8 MR. HAWILLA: The American law, I don't understand 9 exactly what this is. THE COURT: Well, we want you to understand the 10 crime before the corporations plead guilty to it. 11 12 A conspiracy is an illegal agreement. If you and I 13 agree to do something that's against the law, like making 14 illegal payments to people and organizations, by way of 15 example only, the agreement, itself, okay, just the fact that 16 we've agreed is a crime, in and of itself, regardless of 17 whether we ever execute that agreement. That's the nature of 18 the charge in Count Two, the illegal agreement. 19 Does that make any sense to you, sir? 20 MR. HAWILLA: Yes. 21 THE COURT: All right, now, I have plea agreements 22 for both corporations. Whose got the originals? 23 THE COURTROOM DEPUTY: We have the originals right 24 up here. I'm going to place the original in front of the

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defendant.

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Have they been executed?
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              THE COURT:
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              THE COURTROOM DEPUTY: Yes. Court Exhibit 3 and
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    Court Exhibit 2, yes, the agreements have been executed.
 4
              THE COURT: All right. Each of these documents,
    Mr. Hawilla, represents an agreement made between the
 5
    respective corporations and the United States Attorney's
 6
 7
             It also reflects certain information, certain
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    important information that you should be aware of. We
9
    document the fact that you are aware of it before entering
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    pleas on behalf of the corporations.
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              Have you read each of these documents?
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              Are they essentially identical?
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              MR. NORRIS: They are, indeed, Your Honor, identical
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    except for the name of the corporation.
              THE COURT: Have you read these documents,
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16
    Mr. Hawilla?
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              MR. HAWILLA: Yes.
              THE COURT: Have you discussed them with counsel?
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19
              MR. HAWILLA: Yes.
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              THE COURT: You understand these are important
21
    documents with respect to the resolution of the charges
22
    against these two corporations, is that fair to say?
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              MR. HAWILLA: Yes.
24
              THE COURT: Okay.
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              Paragraph one of the agreements sets out the
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statutory penalties available to the Court as a result of the corporation's plea of guilty to the criminal charge. And you see them laid out in paragraph one, a maximum fine of \$500,000 or twice the gain or loss; mandatory restitution in an amount that is not -- I guess in an amount to be determined by the Court?

MR. NORRIS: Correct, Your Honor.

THE COURT: The Court will impose what's called special assessments of \$400.

MR. NORRIS: For a corporation, yes, Your Honor.

THE COURT: And you face a forfeiture and, indeed, you've agreed that -- well, excuse me, let me read specifically the language:

The office, being the U.S. Attorney's office, and the defendant, meaning the corporation, agree that no forfeiture is owed by the defendant in light of the \$151,713,807.43, plus certain additional amounts, that the defendants' indirect majority shareholder, you, José Hawilla, has agreed to forfeit as part of his December 12th, 2014 cooperation agreement with the government. That, I'm sure, is of interest to you.

You understand it?

MR. HAWILLA: Yes.

THE COURT: Now, you have agreed, you meaning you and your counsel with the United States Attorney, to certain

provisions pursuant to Rule 11 of the Federal Rules of Criminal Procedure as is laid out beginning on page 2. These are subject to approval of the Court, all right. So I may or may not agree with them.

Stop me if I'm misstating this, I don't take a lot of courtroom pleas. I don't see any need to literally read it into the record, but it's set out in paragraph two of the agreements of the corporations. You've agreed to certain fine amounts. You've agreed to a one-year term of probation with certain qualifications, all conditioned that you will commit no further crime; that you'll notify the appropriate authorities, as indicated in the agreement, of any further criminal prosecution; that you'll provide access to the IRS and FBI of your operating locations. You'll answer truthfully all inquiries by the enforcement agencies, in subparagraph Roman V; and you'll give notice, ten days' prior notice to the FBI and IRS of any intended change in principal business location.

Now, as I said before, this rule gives the authorities the power, if you will, to agree on terms of a sentence, which is somewhat unusual. And it is always subject to my acceptance. If at the end of the day, after I've become more familiar with the case and have read the pre-sentence reports, I think that the resolution that you've agreed to is appropriate, I will accept it and impose that as the sentence.

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If I disagree, I will present the level of disagreement with
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 2
    the parties, at which point the corporations will have the
 3
    options of either revising their agreement with the government
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    to the Court's satisfaction or withdrawing the plea of guilty.
 5
              Understand? Calling the deal off, if I don't go
    along with it, in plain English. Do you understand what I'm
 6
 7
    talking about?
8
              MR. HAWILLA: Yes.
9
              THE COURT: Do you have any questions?
10
              MR. HAWILLA:
                            No.
              THE COURT: You've been well counseled about all
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12
    this by your lawyers; you've been well counseled, well advised
13
    by counsel with respect to the intricacies of this arrangement
14
    and potential plea, is that accurate?
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              MR. HAWILLA: Yes.
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              THE COURT: Any other aspect of this that I should
17
    focus on?
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              MR. NORRIS:
                           One moment, Your Honor.
19
              THE COURT:
                          Sure.
20
               (Pause.)
21
              MR. NORRIS: No, Your Honor.
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              THE COURT:
                          All right. The agreements have been
23
    executed?
                           Actually, Your Honor, one thing, if I
24
              MR. NORRIS:
25
    may?
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THE COURT: Yes. 1 2 MR. NORRIS: If you could just note on the record 3 that in paragraph three there is an appellate waiver, so that 4 in the event the Court accepts the plea and imposes a sentence 5 consistent with it, the defendant agrees not to file an appeal if the conviction or sentence involves a fine of 500,000 or 6 7 less and a term of probation of one year or less. 8 THE COURT: In plain English, sir, if I go along 9 with the deal, all right, you have agreed not to seek review 10 in a higher court. You have agreed not to file an appeal. 11 Does that sum it up? 12 MR. NORRIS: Yes, Your Honor. 13 MR. HAWILLA: Yes. 14 THE COURT: Do you understand that? 15 MR. HAWILLA: Yes. 16 THE COURT: And for the record, both waivers --17 which have now been marked, Ellie? 18 THE COURTROOM DEPUTY: As Court Exhibit 2 and Court Exhibit 3. 19 20 THE COURT: -- reflect identical terms, each 21 extended plea, Rule 11 plea, tendered by the Court. 22 On behalf of the corporations, Mr. Hawilla, are you 23 ready to plead? 24 MR. HAWILLA: Yes.

THE COURT: It is alleged that you engaged in this

illegal agreement or conspiracy or, let me rephrase that, that the corporations each of them engaged in this illegal agreement or conspiracy to commit wire fraud. Tell me what happened.

MR. HAWILLA: My name is José Hawilla. I am the indirect majority shareholder of Traffic Sports International, TSI, and Traffic Sports USA, TUSA. I have been authorized by resolution to make these statements on behalf of both TSI and TUSA. TSI is incorporated in the British Virgin Islands and TUSA is incorporated in Florida.

Beginning in or around the early 1990's, I formed TSI and TUSA to expand my business buying rights to soccer events and promoting those rights throughout the world by legitimate means. TSI held the rights to the COPA America starting with the edition held in 1999, and at times TSI assigned a portion of the rights it held to TUSA to be commercially exploited globally, including in the United States.

Under its contract with the South American Football Association, CONMEBOL, TSI was to hold the rights through, at least, the 2015 edition. However, CONMEBOL, in violation of its contract with TSI, sold the rights to the 2015, 2019 and 2023 editions to another marketing company. In 2011, TSI and TUSA sued CONMEBOL and the marketing company to regain their rights. In 2013, to resolve the litigation, TSI agreed to

jointly hold with the other marketing company and a third company the rights to the 2015, 2019 and 2023 edition, as well as a special centennial edition, which will be held in the United States and organized by Football Confederation in the Americas, CONMEBOL and CONCACAF, member entities of FIFA.

After TSI learned that members of the two other companies had already made commitments to pay bribes in connection with the COPA America, it knowingly, intentionally and willfully agreed that it would contribute to these bribe payments. TSI understood that other companies would make undisclosed bribe payments to officials who held positions of authority and trust within FIFA and CONMEBOL to secure marketing rights related to the COPA America tournament.

TSI's account at a bank in United States and the wire facilities of the United States were used to reimburse a portion of the expense paid by the other sports marketing organizations by transferring money to financial institutions in another country. The transfers were made by banks in the United States. In addition, TUSA and TSI knowingly and willfully agreed with the other two companies to pay an undisclosed bribe to a CONCACAF official in connection with a contract that TSI and the other two marketing companies had with CONCACAF for the marketing rights to the special centennial edition. TSI and TUSA understood that this official held a position of authority and trust within FIFA

and CONCACAF. This conduct was wrong. On behalf of TSI and TUSA, I repent very much and I apologize for this conduct.

THE COURT: TSI is the international and TUSA is the local?

MR. NORRIS: Yes, Your Honor.

THE COURT: In EDNY jurisdiction or venue, I should say?

MR. NORRIS: With respect to venue, the wire transfers that the defendant referred to -- the wire transfers that Mr. Hawilla referred to went through New York, New York, in the Southern District of New York. Count Two alleges venue in the Southern District of New York and venue has been waived.

THE COURT: Is that in the plea agreement?

MR. NORRIS: Yes. Your Honor.

THE COURT: I should have briefly touched on that, Mr. Hawilla. Venue is part of our -- is an aspect of the Court's authority and it implicates the rights of accused individuals to have charges addressed and disposed of in the district wherein those charges arose. In this instance, as the charging language indicates, proper venue of this matter is in the Southern District of New York, which is across Manhattan and elsewhere.

According to your agreement, you had waived the right to have these charges addressed in the Southern District

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Do you understand that?
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    of New York.
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              MR. HAWILLA: Yes.
              THE COURT: Okay. Have you had a chance to review
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 4
    that allocution?
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              MR. NORRIS: We have, Your Honor. It's acceptable
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    to the government.
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              THE COURT: All right, based on the information
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    given to me, I find that the defendant corporations, from the
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    authorized responses of Mr. Hawilla, have knowingly and
10
    voluntarily -- are aware of their rights, I should say.
                                                              The
11
    consequences and possible consequences of the pleas, and that
12
    there are factual bases for the pleas of guilty; I, therefore,
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    now accept the pleas of guilty to Count Two of Traffic Sports
    USA, Inc. and Traffic Sports International, Inc.
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15
              Anything further?
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              MR. NORRIS: No, Your Honor.
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              THE COURT: Ellie, what do we do?
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              THE COURTROOM DEPUTY: We'll put this down for a
19
    control date?
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              MR. NORRIS: That would be great.
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              THE COURTROOM DEPUTY: We'll put it down for
22
    September 25th, at 10:00 a.m.
23
              THE COURT:
                          Gentlemen, Mr. Liman, anything else?
24
              MR. LIMAN: Not on behalf of the corporations.
25
    Thank you, Your Honor.
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	Sealed by order of the Court 24
1	THE COURT: Any questions, Mr. Hawilla, before we
2	conclude the proceedings?
3	MR. HAWILLA: No.
4	THE COURT: Mr. Kaufman, anything?
5	MR. S. KAUFMAN: No, Your Honor.
6	THE COURT: Thank you, gentlemen. Thank you, all,
7	madam, and we'll see you next time.
8	MR. NORRIS: Thank you very much, Your Honor.
9	MR. S. KAUFMAN: Thank you, Your Honor.
10	THE COURT: Who are these two gentlemen back there?
11	MR. NORRIS: Special Agent John Penza of the FBI and
12	Special Agent J.J. Kacic of the IRS CID.
13	THE COURT: I assumed so.
14	MR. NORRIS: Thank you, Your Honor.
15	(Matter adjourned.)
16	
17	* * * *
18	
19	I certify that the foregoing is a correct transcript from the record of proceedings in the above-entitled matter.
20	record or procedurings in the above offerered matter.
21	/s/ Stacy A. Mace May 20, 2015
22	STACY A. MACE DATE
23	
24	
25	